# DEVELOPMENT Club Helper Workshop



- Make it FUN
- A Less TALK more **ACTION**
- B Keep it BASIC



### **First Impressions**

A visitor's first impression of your club and of the sport is often the difference between them taking up membership of the club or not!





## What you will leave with today...

A structure of the first session/ open day

An understanding of the helper role

Ideas on how to put people at ease

How to offer a fun, informal, relaxed introduction to bowls

How to get visitors to return



## **Three Word Bowling**

• Using a Post-it note:

• In 3 words summarise **the reason for you playing bowls** and write it on the Post-it note provided

Stick note on wall





What is the role of a helper?

What are the qualities of a helper?





### Help to:

- Promote & organise an open day
- Provide a safe environment
- Encourage and maintain involvement of bowlers
- Signpost bowlers to further opportunities, e.g. become a member of the club

#### Qualities include:

- Encouraging
- Friendly
- Inclusive
- Patient
- Non judgemental
- Supportive





Why do people come bowling?

What are the barriers to bowling?







## Planning an Open Day

- Identifying helpers
- Information needed by visitors and the organisers
- Dealing with Incidents
- Running the event
- Following-up





## Task 1:

What tasks need to be allocated to helpers prior to the open day?



#### Promotion

- Social media/website
- flyers/ banners/ press release
- members

Meet & Greet on the day

- Taking register
- Finding out about the visitor

Preparing the venue –

- cleaning/ decorations
- tables & chairs
  laid out

**Invitations** 

- Event registration
- Sponsors/ special guests/ businesses

Helpers on the green/each rink

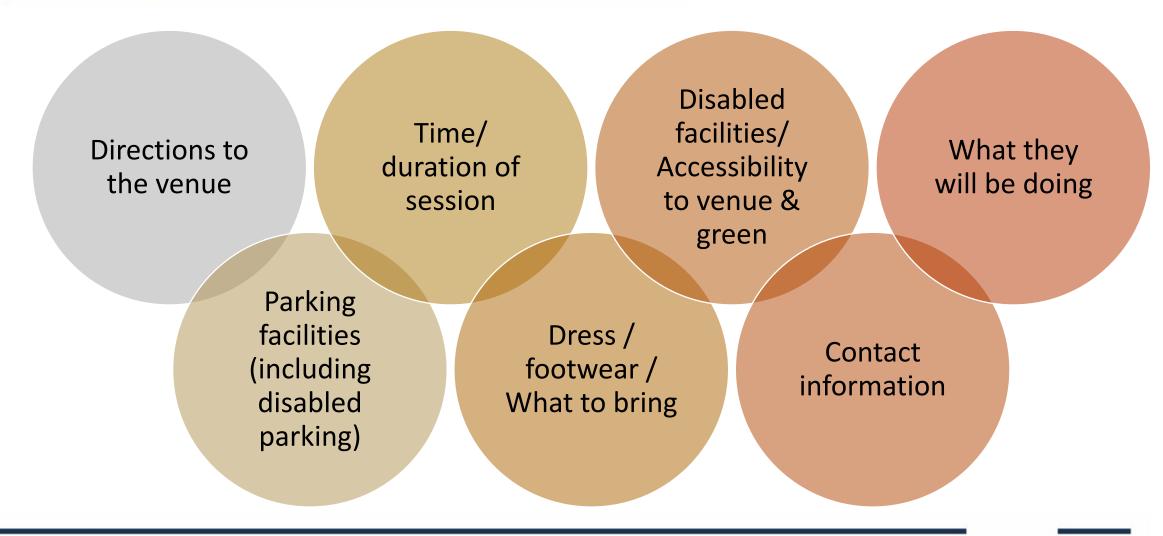
Purchasing/ preparing refreshments



### Task 2:

When marketing an event (e.g. via Facebook) such as an 'open day' or the 'Big Bowls Weekend', what information do you need to provide?







### Task 3:

When welcoming your visitors, what information do the:

- 1. Visitors require?
  - 2. You require?



### Information visitors require:

- Toilets
- Changing facilities
- Refreshments
- Equipment to borrow
- Access
- A point of contact
- Emergency procedures

### Information you require:

- Participants name
- Existing health conditions
- Register of attendees



## Dealing with incidents:

What could happen on the day?

- Illness
- Accident
- Fire evacuation





## Running the Day

Meet and greet the guests

Move the group or individual from one activity to the next around every 10mins

Suggest a break after approximately 30 mins

Allow the visitor to dictate what they do

Give information on follow-up sessions

If possible, sign them up to attend the one of these sessions

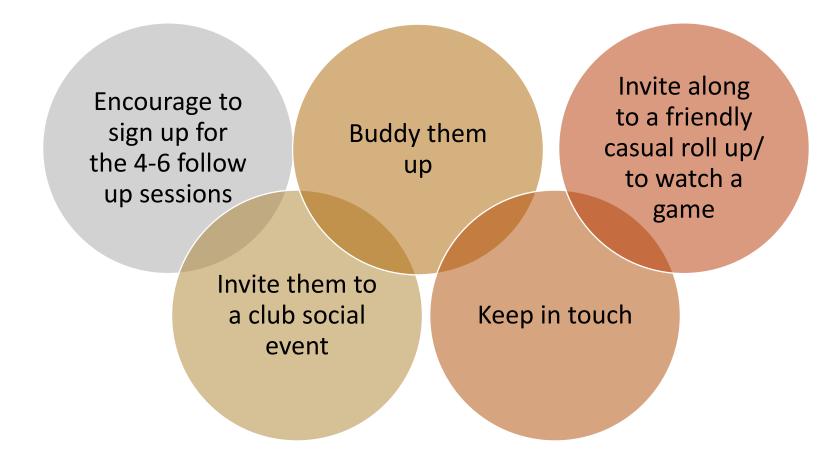




### Task 4

How can you follow up the open day?









- Make it FUN
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How to get visitors to return